

### **Company Overview**

- Founded 2007
- Headquartered in Leesburg, VA
- <a href="https://digital-forge.io">https://digital-forge.io</a>

### **Business Designations**

- Self—Certified Small Business
- HUBZone (in progress)
- DUNS (081301192)

**Platform Capabilities** 

App Engine

• Integration Hub

Performance Analytics

Service Portals/Catalogs

• CAGE Code (8HGM9)

### **Clients**









Chip Taliaferro Founder & CEO



Amit Rajaram Platforms Lead



Chris Kao COE Lead



Khai Chau Teaming Partner

### servicenow Practice

#### 1. Implementation Services

- Development/Testing
- Solution Architecture
- Release Management

#### Platform Modules

- IT Service Mgt
- IT Asset Mgt
- IT Operations Mgt
- Customer Service Mgt
- Strategic Portfolio Mgt
- Governance/Risk/Compliance
- Security Operations

### 2. Center of Excellence

- Platform Governance
- Knowledge Management
- Demand Management
- Use Case Analysis and Prioritization
- Platform Strategy and Future State Architecture
- Reusable Services
- Value Realization
- Enterprise Architecture
   Solutioning Processes

#### 3. Apprentice-to-Expert Program

- Veteran/Military Spouse New ServiceNow Specialists (Certified Administrators and Developers)
- Low-cost entry point for resources with prior leadership and teamwork experience but new to technical career
- Offers clients a path to grow ServiceNow skillsets over time and "build resources to suit"



# ServiceNow NextGen SkillBridge Program

ServiceNow's NextGen Veterans Program prepares members for highly rewarding and lucrative careers.



- Available for qualified transitioning service members and spouses of active-duty personnel
- Paid for by ServiceNow (no tuition cost to student or employer)
- Intensive 16-week combination of instructor-led virtual and on demand training
- Additional self-learning available to students through year-long access to free training content

### 640 Hours (CSA, CAD, Select CIS)

#### Week 1

IT Service Management

### Week 2

ServiceNow Administration Fundamentals

### Week 3

ServiceNow Admin Advanced, Flow Designer

#### Week 4

Javascript

### Week 5

Scripting

#### Week 6

ServiceNow Platform Implementation

#### Week 7

Integration Hub, UI Builder, ITSM Implementation

#### Week 8

Application
Development
Fundamentals

### **Weeks 9-10**

Team Development Project

#### Weeks 11-16

ServiceNow Partner Externship

# Digital Forge Apprentice-to-Expert Offering

Our "Apprentice-to-Expert Program" builds on ServiceNow's training to grow the resource's technical and professional skillsets setting the foundation for a strong and successful career and value for the customer.



16 Week NextGen Program







- Build to suit resources
- Economical
- · Low risk engagement model
- Proven leadership & teamwork
- DoD domain knowledge
- Active Secret (TS/SCI) Clearances)
- Convertible to FTF
- Globally accessible



### **Resource Training**

A training curriculum is personalized for resources based upon customer need, career level and personal interests. Digital Forge covers training expense with exception of customer required training incurring other 3<sup>rd</sup> party costs.

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Establish baseline skills

- Agile 101
- Requirements
   Gathering
- Product Management
- Project Management
- Task Management
- Technical Writing
- Basics of DevOps
- Al Overview
- Al Prompt Engineering
- Intro to Cloud
- HR Related (harassment, security awareness, etc.)

### **Just In Time**

Aligned with customer's tech stack

#### Examples

- Javascript
- HTML/CSS
- React
- Angular
- API integration
- Databases/Data Structures
- Cloud (AWS, Azure)

### ServiceNow Growth

Strengthen & broaden ServiceNow skills

- Career Journeys (admin, specialist, developer, architect, manager, etc.)
- Modules (ITSM, SPM, ITAM, ITOM, APM, App Engine, Industry Solutions, etc.)
- NOW Platform (Service Catalog, Performance Analytics, Reports & Dashboards, etc.)
- Micro-certifications
- Version Deltas

### **Individual Interests**

Encourage personal growth

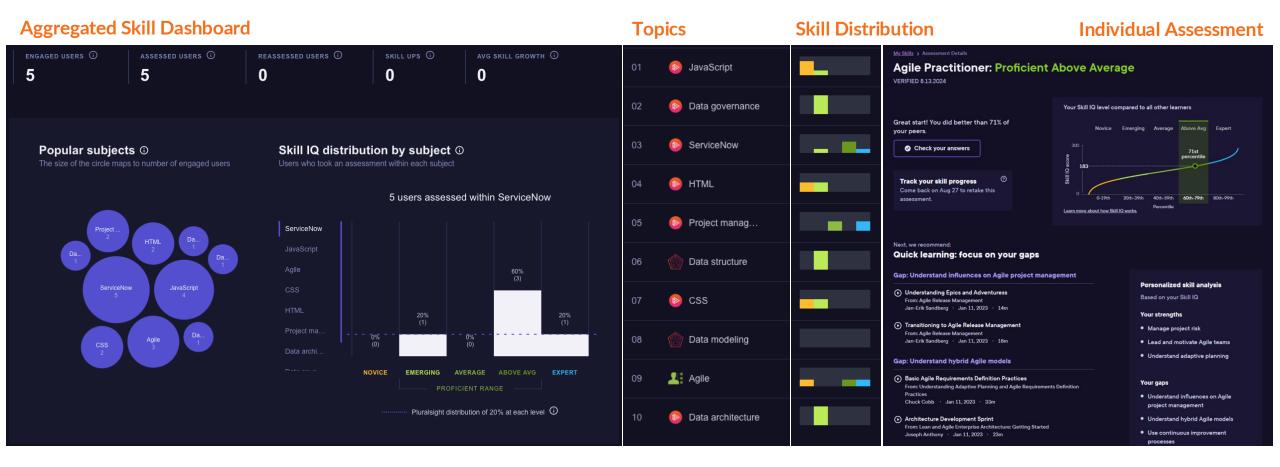
#### Examples

- Blockchain Technology
- Security
- Governance, Risk & Compliance
- Mobile Development
- Network Architecture
- Personal Development
- Soft Skills (better listening, career counseling, etc.)



# Digital Forge Skills Tracking

Delivered through the Pluralsight platform, resources work through multiple training curricula and are continually measured to show skill progression over time.



# A ServiceNow career: not just a body in a seat



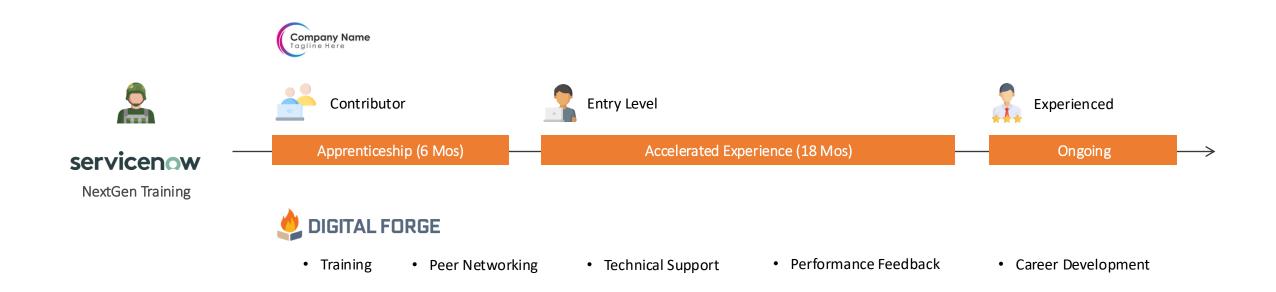


#### **Career Foundation Development & Growth Continuous Learning** Sense of Community Work-Life Balance **Compensation & Benefits** · Veteran & Active-Duty ServiceNow Paths, Certifications Work from anywhere Personalized career pathways · ServiceNow premium salary · Performance feedback · Learn on demand Peer-to-Peer networking & Events Profit sharing Leadership opportunities Mentorship program Trade Shows/Industry Events · Flexible work schedules • 401k with company match • Project Management/PMP · Industry/domain expertise · Digital culture Medical/Vision/Dental · Technologies (coding, data · Meaningful & impactful work · Lunch and Learns Long Term Disability analytics, APIs) Federal Holidays · Emerging topics (Al, Blockchain, Paid Time Off etc.)



# A Partnership Approach

Partnering is key to building the veteran's capabilities over time to ensure consistent performance and the traction needed to sustain a long-term career.



## Detailed Engagement Roadmap

Performance feedback

support

Technical and professional

Customers receive low cost/low risk "purpose-built" resources that meet immediate needs while preparing their ServiceNow workforce of the future.

Training Apprenticeship Accelerated Experience Career Progression 16 Weeks 7 - 24 Months 6 Months Ongoing servicenow Company Name Placed in meaningful admin, Fully integrated into the ServiceNow "Graduates" to typical • Option to convert resource into a Administration development or another role ServiceNow entry level role full-time employee (with program as a contributing **Fundamentals** mapped to the resource's team member conversion fee) • Part of larger team to gain on the skillset and ServiceNow On Demand Content job experience and mentorship Complete clearance or Transition employee module experience and background check as Guest Speakers Begin clearance or background program scope required check as required Team Projects ServiceNow **DIGITAL FORGE** Application Development **Fundamentals**  Customized training program Ongoing performance Digital Forge funded Continue resource on contract Final Project feedback incremental training for basis Peer networking

ServiceNow in various

certifications, etc. to

modules, micro-

meet program

requirements

• Provide ongoing career growth and

skillset support



Presentations

Certifications

Peer networking

professional support

Technical and

Ongoing training